

### A MESSAGE FROM THE EDITOR...

For more than 37 years, readers have turned to Drives & Controls for news on the worlds of motion control, automation and mechanical power transmission. We also provide comprehensive coverage of allied topics such as machine safety, industrial communications and sensors.

Drives & Controls is widely regarded as the leading UK publication in the motion control and automation market. We also carry the latest news on our global Web site and, in recent years, we have also been expanding into social media, generating the biggest following in the sector.

We have built up a reputation for editorial quality and integrity. Unlike many other technical publications, we do not charge fees to publish items.

We report both technological and business issues not only in the UK, but also from the global automation industry, which inevitably has implications for the UK. Drives & Controls has carved a unique place among British technical publications. We thank those that have supported us so far, and look forward to working with you again in the future

If you would like to submit material for possible inclusion in Drives & Controls magazine or our Website, there are several types of article that we would consider. In terms of longer articles, we are looking for application stories – ideally, with lessons that readers could apply in their own businesses – or technical articles, neither of which must simply be promoting a company or its products. We are also interested in shorter items of business news or details of new products or technologies.

Tony Sacks, Editor

### A MESSAGE FROM THE SALES DIRECTOR...

Drives & Controls has been the number one engineering portfolio for Automation, Power Transmission & Motion Control for over 37 years. During this time manufacturing has changed vastly, robots have become widely used in our factories, IIOT is part of everyday life, and AI is now helping manufacturers do things that were only possible in the movies before. One thing that has been constant is our ability to help you promote your products and services to our audience, and while the way our audience keeps up-to-date with the latest

news, tech and products has changed we have diversified to ensure you can reach them across the whole portfolio. From our market leading ABC circulation, to our biweekly newsletter, website and unrivalled social media coverage, we can help your business grow and deliver your message through our various channels.

**Damien Oxlee, Sales Director** 

# Talking Industry

#### Online Panel Discussions



Talking Industry is a series of unscripted online panel discussions organised by the DFA Media Group, in which experts from the world of manufacturing discuss issues of vital importance to the sector.

Find out more: www.talkingindustry.org

#### Live Event - 30.04.24



Returning to the MTC on next April, TI Live will provide delegates from the manufacturing and engineering community with an opportunity to Learn, Grow and Connect in a high-end environment.

Find out more: www.talkingindustrylive.org

#### **Podcast**



The Talking Industry Podcast gives followers the opportunity to listen on the go, while our editors speak with influential manufacturing minds around, engineering, automation, robotics, skills, safety and lots more topics affecting UK manufacturing.

Find out more: www.talkingindustry.org/podcast

# **EDITORIAL PROGRAMME 2024**

2024 Issues	Special Promotions and Bonus Distributions	In-depth Reports Focus Features		Editorial Deadline	Advertising Deadline	Publish
January		Variable Speed Drives	eed Gears & Gearboxes Packaging, Printing & Paper		7 <sup>th</sup> Dec	4 <sup>th</sup> Jan
February	SPS Review Southern Manufacturing Preview	Robotics & Process Automation & Hazardous Areas		15 <sup>th</sup> Dec	12 <sup>th</sup> Jan	2 <sup>nd</sup> Feb
March	Talking Industry Live Preview	Bearings, Belts and Chains Food & Beverage Building Services (inc HVAC)		12 <sup>th</sup> Jan	9 <sup>th</sup> Feb	1 <sup>st</sup> March
April	Talking Industry Live Event Brochure	Machine Vision	Conveyors and Materials-Handling Machine Building	12 <sup>th</sup> Feb	11 <sup>th</sup> March	2 <sup>nd</sup> April
May	Drives & Controls 2024 Show Preview	Motors	Linear Motion Scientific, Pharmaceutical & Medical engineering	12 <sup>th</sup> March	9 <sup>th</sup> April	30 <sup>th</sup> April
June	Drives & Controls 2024 Show Catalogue	Intralogistics & Smart Warehousing	Mechanical Power Transmission Communications, 5G, Security and Networking	12 <sup>th</sup> April	10 <sup>th</sup> May	31 <sup>st</sup> May
July/Aug	2024 Annual Buyer's Guide	Clean Energy	Transport (Automotive, Aerospace, Railways, Marine) Robotics & Automation	21st June	19 <sup>th</sup> July	9 <sup>th</sup> Aug
September	PPMA Preview	Energy Efficiency	Food & Beverage Maintenance, Service and Repairs	26 <sup>th</sup> July	23 <sup>rd</sup> Aug	16 <sup>th</sup> Sept
October	SPS Preview	Machine Building	Precision Engineering & Motion Control Water Industry	30 <sup>th</sup> Aug	27 <sup>th</sup> Sept	18 <sup>th</sup> Oct
Nov/Dec		Safety	Electronics & Enclosures Controllers, HMIs & Software	9 <sup>th</sup> Oct	6 <sup>th</sup> Nov	27 <sup>th</sup> Nov
January 25		Variable Speed Drives	Gears & Gearboxes Packaging, Printing & Paper	15 <sup>th</sup> Nov	6 <sup>th</sup> Dec	3 <sup>rd</sup> Jan

### **CIRCULATION ACTIVITY**

#### Why Drives & Controls?

Drives & Controls has the largest circulation of any UK magazine in its sector, according to the latest figures from the independent circulation auditing organisation, ABC. Drives & Controls is being sent to readers who have asked to receive them.

The number of individually requested readers is the best indication of who is actually reading the magazine, and who regard the publication highly enough to ask to receive their own copies.

Many publishers boost their circulation figures by sending copies of their magazines to people who have not asked for them. They could be going to companies that no longer exist, to companies who do not wish to receive them or to individuals who are no longer with a company.



Aerospace

Job Function			
Design	10,211		
General/Corporate Management	4,534		
Production	2,583		
Research & Development	1,196		
Purchasing	604		
Sales & Marketing	623		
Education	460		
Consultant	607		
Total	20,818		

Company Size				
1-49 Employees	10,080			
50-99 Employees	2,198			
100-199 Employees	2,607			
200-499 Employees	2,633			
500+ Employees	3,301			
Total	20,818			

Geography				
East Anglia	1,125			
East Midlands	2,449			
London	335			
Midlands	3,755			
North West	2,222			
Northern	704			
South East	4,393			
South West	1,894			
Yorkshire	1,894			
Northern Ireland	290			
Scotland	886			
Wales	871			
Total	20,818			
Product Interest				
Mechanical	17,989			
Electrical	18,286			
Control	20,029			
	0.105			

Product Interest			
Mechanical	17,989		
Electrical	18,286		
Control	20,029		
Hydraulic	3,135		
Pneumatic	3,956		

## SOCIAL MEDIA

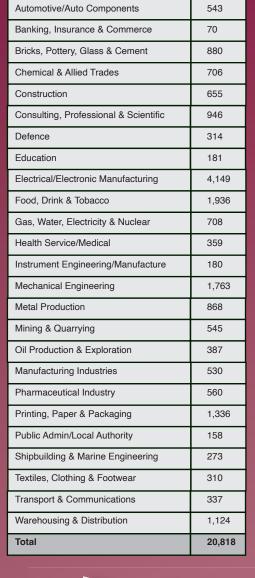
The Drives & Controls social media channels bring you news from the worlds of automation, motion engineering & power transmission, updates from the manufacturing industries, must-attend events and links to the engineer's handbook that is the Drives & Controls Annual Buyers guide.

With an unmatched following of engineers and manufacturing professionals across LinkedIn, Facebook and X - Drives social media achieves over 50,000 impressions each month, and continues to grow into 2024.









**Main Activity** 

997



## **DISPLAY ADVERTISING RATES**

Number of insertions	1	3	6	10
Full Page	£3381	£3328	£3255	£3171
Half Page	£2394	£2320	£2247	£2184
Third Page	£2079	£1921	£1848	£1785
Quarter Page	£1354	£1302	£1270	£1249

**Products & Services Directory** 

Standard size 80 x 40mm - £1188 per annum for 10 issues Double size 160 x 40mm - £2200 per annum for 10 issues

Appointments Quarter Page - £1000

Half Page - £1680

Gatefold Front Cover 3 pages + Front Cover Panel (max 2 per company) £10,250

Front Cover Package

Front Cover Panel + Inside Front Cover £6200

#### Insert

Prices for both loose and bound-in inserts are available on request and are dependent on size and weight.

Orives&Controls

Full Page - £2680

### **DIRECT MAIL & E-CAST SERVICES**

Target your campaign – choose from DFA's full range of titles and 50k+ contacts from Drives & Controls, Hydraulics & Pneumatics, Plant & Works Engineering, Smart Machines & Factories, Power Electronics Europe.

Select by: - Business - Activity - Job Function - Geographic Location - Company Size

Direct Mail/List Rental: £210 per 1,000 (minimum order £500)

**E-Cast rate:** 1k – £420 per 1,000 / 2-5k – £385 per 1,000 / 6-10k – £325 per 1000 /

10k+ - £275 per 1000

Lease: POA



Resolution

72 dpi

72 dpi

72 dpi

72 dpi

72 dpi

**Format** 

gif/jpeg/html

gif/jpeg/html

gif/jpeg/html

gif/jpeg/html

gif/jpeg/html

## **ONLINE ADVERTISING & SPECIFICATIONS**

Banner Options

Leaderboard Banner

Skyscraper

Full Banner

Leaderboard Tile

Narrow Skyscraper

Rates

£785

£820

£750

£595

£440

£690

Size(px)

160 x 600

728 x 90

300 x 300

468 x 90

125 x 125

120 x 600

File Size

20kB

20kB

20kB

20kB

20kB

#### **Drives & Controls Website**

Drives & Controls' frequently updated global Website (www.drivesncontrols.com) has established itself as a leading online resource for design engineers and technical managers around the world who are involved in automation, power transmission and motion control.

Each month, the site typically attracts well over 60,000 page views and more than 19,000 users, and

the numbers are continuing to grow. (Data from Google Analytics).

Banner advertising on the Website is available on a cost per month basis.

#### **E-Newsletter Sponsored Panels**

Drives & Controls' e-newsletter is sent to over 18,000 subscribers twice a month. To promote new products, technical articles or company announcements we offer Sponsored Panels in the newsletter consisting of a title, 100 words, a picture and a link directly to your website. **Cost: £785** 

E- Newsletter Options	Rates	Size(px)	File Size	Resolution	Format
Leaderboard Banner	£995	728 x 90	20kB	72 dpi	gif/jpeg/html
Content Banner	£695	728 x 90	20kB	72 dpi	gif/jpeg/html

#### **Social Media**

Drives & Controls has an unmatched presence across LinkedIn, X and Facebook.

1 x post on all networks - £495

4 x posts on all networks - £1,695

Annual Buyer's Guide
Enhanced entry £655 per annum
Enhanced plus entry £995 per annum
Enhanced plus PR entry £1,235 per annum
Sponsorship opportunities available by request



### **MECHANICAL DATA**

#### Dimensions: width x height mm

Please keep any important text and graphics at least 5mm from the trim edge of the page and 6-8mm away on the spine side of the page for spread adverts.

Front Cover &	
<b>Supplement Cover Panel</b>	
Trim	

...190 x 182

#### Full A4 Page

Trim.....210 x 297 Bleed.....216 x 303

#### **Half Page Horizontal**

Type.....178 x 124 Trim.....210 x 146 Bleed.....216 x 152

#### **Half Page Vertical**

Type......86 x 254 Trim.....96 x 297 Bleed.....102 x 303

#### Third Page

Horizontal Trim.....210 x 104 Horizontal Bleed......216 x 110 Vertical Trim.....72 x 297 Vertical Bleed......78 x 303

#### **Quarter Page**

Standard......86 x 124 Horizontal Trim.....210 x 77 Horizontal Bleed.....216 x 83 Vertical Trim.....52 x 297 Vertical Bleed......58 x 303 Junior Page.....130 x 190

#### **Double Page Spread**

Trim.....420 x 297 Bleed......426 x 303

#### **Half Page Spread**

Trim.....420 x 146 Bleed......426 x 152

#### **Third Page Spread**

Trim.....420 x 104 Bleed......426 x 110

#### **Quarter Page Spread**

Trim.....420 x 77 Bleed......426 x 83

#### **Products & Services**

Standard entry.....40 x 80 Double entry.....40 x 160

#### **Material Requirements**

Printed Web Offset. Advertising copy can be supplied as Press-Optimized pdf, high-resolution eps / tiff / jpg files or QuarkXpress / InDesign files (including all support files and fonts).

All graphics should be supplied at 300dpi at size to be used. All colours should be CMYK or grayscale for mono. Please also supply a colour proof to the Production Manager at the address below as we cannot be held responsible for any colour variations otherwise.

Please contact our Production Manager, Sarah Blake, with any gueries regarding supply of material, reproduction, etc.

#### **Loose and Bound Inserts**

Please contact our Production Manager, Sarah Blake, for mechanical data and insert delivery procedure.

#### Cancellations

Cancellation or suspension of an insertion must be made in writing to the appropriate individual publication(s). All cancellations are subject to a minimum of six weeks prior to final copy date.

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**Hydraulics& Pneumatics** 





**EUROPE** 







